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重慶長安民生物流股份有限公司 Changan Minsheng APLL Logistics Co., Ltd.*

(A joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 01292)

(I) NON-EXEMPT CONTINUING CONNECTED TRANSACTIONS AND MAJOR TRANSACTION FOR 2023; AND (II) CONTINUING CONNECTED TRANSACTIONS EXEMPT FROM INDEPENDENT SHAREHOLDERS' APPROVAL REQUIREMENTS FOR 2023

NON-EXEMPT CONTINUING CONNECTED TRANSACTIONS FOR 2023

As mentioned in the Announcement and Circular, the Company sought approval from the Shareholders at the general meeting to approve the following framework agreements, each for a term of three years commencing on 1 January 2021 and expiring on 31 December 2023 and the annual cap of each of the framework agreement for the year ending 31 December 2022:

- (1) the framework agreement with Changan Automobile, pursuant to which the Group shall provide logistics services (including but not limited to the following logistics services: finished vehicle transportation, tire assembly, and supply chain management for car raw materials, components and parts) to Changan Automobile and its associates;
- (2) the framework agreement with China Changan, pursuant to which the Group shall provide logistics services (including but not limited to the following logistics services: finished vehicle transportation, tire assembly, supply chain management for car raw materials, components and parts; and logistics services for non-automobile products, such as transformer, steel, optical product and specialty product) to China Changan and its associates;
- (3) the framework agreement with Minsheng Industrial, pursuant to which the Group shall purchase logistics services from Minsheng Industrial and its associates;
- (4) the framework agreement with China Changan, pursuant to which the Group shall purchase logistics services from China Changan and its associates; and
- (5) the framework agreement with Zhuangbei Finance, pursuant to which Zhuangbei Finance shall provide the Group with settlements, deposit and loans, note discounting services.

Since the Company would like to provide a more appropriate level of the annual cap for each Non-Exempt Continuing Connected Transactions for each of the three years ending 31 December 2023, the Company would set the annual cap for each Non-Exempt Continuing Connected Transactions for each year. The Company will re-comply with the relevant Listing Rules requirements (including setting the annual caps, issuing announcement(s) and obtaining Independent Shareholders' approval) for the proposed cap for 2023 in relation to each of the Non-Exempt Continuing Connected Transactions contemplated under the Framework Agreements for the Non-Exempt Continuing Connected Transactions.

The cap(s) for 2022 (including the maximum outstanding daily balance on the Deposit for 2022) for the Non-Exempt Continuing Connected Transactions under the each of the Framework Agreements for the Non-exempt Continuing Connected Transactions with each of Changan Automobile, China Changan, Minsheng Industrial and their respective associates, and Zhuangbei Finance will expire on 31 December 2022. As such, the Company has estimated and will seek for approval by Independent Shareholders at the EGM for the annual cap(s) (including the maximum outstanding daily balance on the Deposit) for the year ended 31 December 2023 in relation to the Non-Exempt Continuing Connected Transactions contemplated under each of the Framework Agreement(s) for the Non-Exempt Continuing Connected Transactions.

As at the date of the announcement, China Changan holds approximately 25.44% total issued share capital of the Company and 17.97% equity interest in Changan Automobile. In addition, CSGC holds 100% equity interest in Changan and 14.22% equity interest in Changan Automobile. SIAMC, a wholly-owned subsidiary of CSGC, holds 5.10% equity interest in Changan Automobile. Zhuangbei Finance is a member company of CSGC in which CSGC holds 22.90% equity interest and China Changan holds 13.27% equity interest in Zhuangbei Finance. As at the date of the announcement, the Company holds approximately 0.81% equity interests in Zhuangbei Finance. Therefore, according to the Listing Rules, the transactions between the Group and each of China Changan, Changan Automobile, Zhuangbei Finance and their respective associates become connected transactions of the Company.

In addition, Minsheng Industrial is a substantial shareholder of the Company, holding approximately 15.90% total issued share capital of the Company, thus Minsheng Industrial and its associates are also connected persons of the Company.

Since one or more of the applicable percentage ratios of the Non-Exempt Continuing Connected Transactions for 2023 contemplated under the Framework Agreements for the Non-Exempt Continuing Connected Transactions as calculated under Rule 14.07 of the Listing Rules are above 5%, the Non-Exempt Continuing Connected Transactions for 2023 are subject to the reporting, annual review, announcement and Independent Shareholders' approval requirements.

Since the highest applicable percentage ratio in relation to the maximum outstanding daily balance on the Deposit for 2023 under the framework agreement with Zhuangbei Finance in relation to the deposit transaction as calculated under Rule 14.07 of the Listing Rules exceeds 25% but less than 75%, the deposit transaction contemplated under such framework agreement with Zhuangbei Finance also constitutes a major transaction of the Company and is subject to the reporting, annual review, announcement and Independent Shareholders' approval requirements.

Under Rule 14A.90 of the Listing Rules, the transactions relating to the provision of loans and note discounting services to the Group by Zhuangbei Finance contemplated under the framework agreement with Zhuangbei Finance are exempted from the reporting, annual review, announcement and Independent Shareholders' approval requirement as these constitute financial assistance provided by a connected person for the benefit of the Group on normal commercial terms where no security over the

assets of the Group is granted in respect of the financial services.

Under the Listing Rules, the transactions relating to the provision of settlement service to the Group by Zhuangbei Finance contemplated under the framework agreement with Zhuangbei Finance is exempted from the reporting, annual review, announcement and Independent Shareholders' approval requirements as the annual amount for the settlement services is expected to be less than HK\$3,000,000.

CONTINUING CONNECTED TRANSACTIONS EXEMPT FROM INDEPENDENT SHAREHOLDERS' APPROVAL REQUIREMENTS FOR 2023

Reference is made to the Announcement regarding (1) the Framework Agreements for Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements entered into by the Company with each of China Changan, APLL and Minsheng Industrial, each for a term of three years commencing on 1 January 2021 and expiring on 31 December 2023 (both days inclusive); and (2) the framework agreement entered into between Nanjing CMSC and Baogang Zhushang on 4 November 2020 for a term of three years commencing on 1 January 2021 and expiring on 31 December 2023.

Since the Company would like to provide a more appropriate level of the annual cap for each Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for each of the three years ending 31 December 2023, the Company would set the annual cap for each Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for each year. The Company will re-comply with the relevant Listing Rules requirements (including setting the annual caps, issuing announcement(s) and obtaining Independent Shareholders' approval) for the relevant cap in relation to each of the Continuing Connected Transactions contemplated under the Framework Agreements for the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements.

The caps for 2022 for the continuing connected transactions under each of the relevant Framework Agreements for the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements with each of China Changan, APLL, Minsheng Industrial and their respective associates as well as the cap for 2022 for the continuing connected transactions under the relevant framework agreement entered into between Nanjing CMSC and Baogang Zhushang will expire on 31 December 2022. As such, the Company has estimated the annual cap in relation to the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023.

As at the date of the announcement, APLL is also a substantial shareholder of the Company, holding approximately 20.74% of the total issued share capital of the Company. Therefore, according to the Listing Rules, the transactions between the Company and each of China Changan, APLL, Minsheng Industrial and their respective associates become connected transactions of the Company.

As the Company and Sumitomo hold 67% and 33% registered capital of Nanjing CMSC respectively, and Sumitomo holds 49% registered capital of Baogang Zhushang. Therefore, according to the Listing Rules, Baogang Zhushang is a connected person of the Company at the subsidiary level and the transactions between Nanjing CMSC and Baogang Zhushang contemplated under such framework agreement constitute continuing connected transactions of the Company.

With respect to the provision of the security and cleaning services provided by China Changan and its associates to the Group, the provision of the logistics services provided by the Group to APLL and its associates, the logistics services purchased by the Group from APLL and its associates, and the provision of the logistics services provided by the Group to Minsheng Industrial and its associates

Since the applicable percentage ratios in respect of each of the provision of the security and cleaning services provided by China Changan and its associates to the Group under the relevant framework agreement with China Changan, the provision of the logistics services by the Group to APLL and its associates and the provision of logistics services by APLL and its associates to the Group under the relevant framework agreement with APLL and the provision of the logistics services provided by the Group to Minsheng Industrial and its associates under the relevant framework agreement with Minsheng Industriaes calculated under Rule 14.07 of the Listing Rules are all less than 5%, the above transactions are subject to reporting, annual review and announcement requirements, but exempt from Independent Shareholders' approval requirements.

With respect to the purchase of property leasing services from China Changan and its associates by the Group

As the relevant percentage ratio in respect of the right-of-use assets with respect to property leasing services from China Changan and its associates by the Group is less than 5%, the transactions contemplated under the framework agreement with China Changan in relation to the purchase of property leasing services from China Changan and its associates by the Group is subject to reporting, annual review and announcement requirements, but exempt from Independent Shareholders' approval requirements.

With respect to the logistics services provided by Nanjing CMSC to Baogang Zhushang

Baogang Zhushang is a connected person of the Company at the subsidiary level. Since the applicable percentage ratios of the transaction on the provision of logistic services by Nanjing CMSC to Baogang Zhushang and its associates under the relevant framework agreement between Nanjing CMSC and Baogang Zhushang as calculated under Rule 14.07 of the Listing Rules are less than 5%, the above transaction is subject to reporting, annual review and announcement requirements, but exempt from Independent Shareholders' approval requirements.

THE EGM

The Company proposes to convene the EGM to seek approval from Independent Shareholders on (among others) Non-Exempt Continuing Connected Transactions and Major Transaction (including the respective annual caps for each of Non-Exempt Continuing Connected Transactions and Major Transaction) for 2023.

The Independent Board Committee comprising of all the independent non-executive Directors will be formed to advise the Independent Shareholders in connection with the Non-Exempt Continuing Connected Transactions and Major Transaction (including the respective annual caps for each of the Non-Exempt Continuing Connected Transactions and Major Transaction) for 2023, and the Company will appoint an Independent Financial Adviser to advise the Independent Board Committee and the Independent Shareholders on the fairness and reasonableness of the Non-Exempt Continuing Connected Transactions and Major Transaction (including the respective annual caps for each of the Non-Exempt Continuing Connected Transactions and Major Transaction) for 2023, and whether such transactions are in the interests of the Company and its Shareholders as a whole.

A circular regarding further particulars of the Non-Exempt Continuing Connected Transactions and Major Transaction (including the respective annual caps for each of the Non-Exempt Continuing Connected Transactions and Major Transaction) for 2023, with the letter from each of the Independent Board Committee and from an Independent Financial Adviser to Shareholders, is expected to be despatched to Shareholders on or before 7 December 2022.

I. NON-EXEMPT CONTINUING CONNECTED TRANSACTIONS FOR 2023

1. Background

Reference is made to the Announcement and the Circular of the Company in relation to, among other things, the Framework Agreement(s) for the Non-Exempt Continuing Connected Transactions entered into by the Company with each of Changan Automobile, China Changan, Minsheng Industrial and Zhuangbei Finance, each for a term of three years commencing on 1 January 2021 and expiring on 31 December 2023 (both days inclusive).

Since the Company would like to provide a more appropriate level of the annual cap for each Non-Exempt Continuing Connected Transactions for each of the three years ending 31 December 2023, the Company would set the annual cap for each Non-Exempt Continuing Connected Transactions for each year. The Company will re-comply with the relevant Listing Rules requirements (including setting the annual caps, issuing announcement(s) and obtaining Independent Shareholders' approval) for the relevant cap in relation to each of the Non-Exempt Continuing Connected Transactions contemplated under the Framework Agreements for the Non-Exempt Continuing Connected Transactions.

Against such background, the entering into the Framework Agreements for the Non-Exempt Continuing Connected Transactions and the annual cap for 2021 for each of the Non-Exempt Continuing Connected Transactions contemplated thereunder were approved by the Shareholders of the Company at the general meeting held on 30 December 2020, whilst the entering into the Framework Agreements for the Non-Exempt Continuing Connected Transactions and the annual cap for 2022 for each of the Non-Exempt Continuing Connected Transactions contemplated thereunder were approved by the Shareholders of the Company at the general meeting held on 23 December 2021.

The cap(s) for 2022 (including the maximum outstanding daily balance on the Deposit for 2022) for the Non-Exempt Continuing Connected Transactions under the each of the Framework Agreements for the Non-exempt Continuing Connected Transactions with each of Changan Automobile, China Changan, Minsheng Industrial and their respective associates and Zhuangbei Finance will expire on 31 December 2022. As such, the Company has estimated and will seek for approval by Independent Shareholders at the EGM for the annual cap(s) (including the maximum outstanding daily balance on the Deposit) for the year ending 31 December 2023 in relation to the Non-Exempt Continuing Connected Transactions contemplated under the each of the Framework Agreement(s) for the Non-Exempt Continuing Connected Transactions for the year ending 31 December 2023 contemplated under the Framework Agreements for the Non-Exempt Continuing Connected Transactions, the Company will re-comply with the relevant Listing Rules requirements (including setting the annual cap, issuing announcement(s) and obtaining Independent Shareholders' approval).

Apart from setting the cap for 2023 for each Non-Exempt Continuing Connected Transactions in manner as disclosed in this announcement, the Company confirms that there have been no changes to the terms of the Framework Agreements for the Non-Exempt Continuing Connected Transactions nor the categories of the Non-Exempt Continuing Connected Transactions contemplated thereunder.

As at the date of the announcement, China Changan holds approximately 25.44% total issued share capital of the Company and 17.97% equity interest in Changan Automobile. In addition, CSGC holds 100% equity interest in Changan and 14.22% equity interest in Changan Automobile. SIAMC, a wholly-owned subsidiary of CSGC, holds 5.10% equity interest in Changan Automobile. Zhuangbei Finance is a member company of CSGC in that CSGC holds 22.90% equity interest and China Changan

holds 13.27% equity interest in Zhuangbei Finance. As at the date of the announcement, the Company holds approximately 0.81% equity interest in Zhuangbei Finance. Therefore, according to the Listing Rules, the transactions between the Group and each of China Changan, Changan Automobile, Zhuangbei Finance and their respective associates become connected transactions of the Company.

In addition, Minsheng Industrial is a substantial shareholder of the Company, holding approximately 15.90% total issued share capital of the Company, thus Minsheng Industrial and its associates are also connected persons of the Company.

2. Changan Group CCT

China Changan and its associates have been the Group's major customers for a long time. The Non-exempt Continuing Connected Transactions with Changan Automobile and China Changan (the "Changan Group CCT") include:

- (i) provision of logistics services (including but not limited to the following logistics services: finished vehicle transportation, tire assembly, and supply chain management for car raw materials, components and parts) to Changan Automobile and its associates;
- (ii) provision of logistics services (including but not limited to the following logistics services: finished vehicle transportation, tire assembly, supply chain management for car raw materials, components and parts; and logistics services for non-automobile products, such as transformer, steel, optical product and specialty product) to China Changan and its associates; and
- (iii) purchase of logistics services from China Changan and its associates.

With respect to the Changan Group CCT, the Group mainly provides inbound logistics, outbound logistics, after-sales logistics, international logistics and distribution processing (mainly tire assembly) to Changan Group.

For logistics industry, the alliance between automobile manufacturers and logistics services providers are common in the PRC market. It is typical that a substantial part of the logistics services will be provided by related entity(ies) within the group of companies. The Group is no exception and Changan Group has been the Group's long-term client. As the Group is primarily engaged in automobile logistics and relies on the automobile production and sales of Changan Group, the fluctuation of Changan Group's automobile production and sales would undoubtedly impact on the business performance of the Group. The Company is fully aware that if Changan Group ceases to use or substantially reduces the use of the Group's logistics services and if the Group is not able to secure new customers with similar sales volume on terms acceptable to the Group, the business scale of the Group will be substantially reduced and the financial performance of the Group will be adversely affected. To mitigate potential risk that may cause to the Group, the Group has adopted the following measures:

- maintain the flexibility in switching the use of distribution centres and/or storage facilities for other independent customers;
- explore full range automobile industry chain businesses by developing wider after-sales logistics and automobile aftermarket logistics. The after-sales logistics and automobile aftermarket logistics services can be provided independently and will not be affected by the business fluctuation of Changan Group; and
- explore emerging businesses in new energy vehicles and used cars in order to reduce the reliance on the business from Changan Group.

In addition, during the past few years, the Group has adopted the general development strategy of "beyond Changan Group and beyond Automobile Industry" which in brief indicates that the Group shall (i) consolidate traditional businesses (i.e. automobile logistics businesses with Changan Group): traditional business is the foothold of the Group's substantiable development. As the revenue derived from transactions with Changan Group still accounts for a substantial portion of the revenue of the Group, the Group would need to first consolidate traditional business to stabilize the primary sources of revenue of the Group; (ii) explore automobile logistics business from non-connected parties: in addition to traditional business, the Group leverages on its automobile logistics strength and extensive network nationwide to explore automobile logistics business from non-connected parties to mitigate sales fluctuation of Changan Automobile; and (iii) explore non-automobile logistics businesses: given the inherent volatility of the automobile industry, the Company considers it would be in the best interest of the Company and its shareholders as a whole to diversify and explore revenue stream from other source and from non-connected parties so as to mitigate the uncertainties and risks of having business sources concentrated in a single industry.

Additionally, to maintain a balanced customer portfolio and to mobilize employee enthusiasm in market expansion, the Company has set up a special fund to incentivize and reward those market development personnel. The reward will vary in percentage based on the nature and profit of the developed business with Independent Third Parties. The Company shall from time to time evaluate the achievement of the special working group and the effectiveness of the reward scheme.

With all the efforts, for the years ended 31 December 2019, 31 December 2020 and 31 December 2021, the transaction amount with business partners who are Independent Third Parties amounted to approximately RMB768 million, RMB974.54 million and RMB1,809.94 million, representing approximately 17.69%, 20.80% and 30.06% of the total revenue of the Group for the years ended 31 December 2019, 31 December 2020 and 31 December 2021, respectively. As shown by those figures, the Group has been making progress in reducing heavy reliance on the business transactions with Changan Group during the past few years.

For the financial year ended 31 December 2021 and the eight months ended 31 August 2022, the transaction amount with business partners who are Independent Third Parties amounted to approximately RMB1,809.94 million (audited) and RMB1,446.02 million (unaudited) respectively, representing approximately 30.06% and 30.04% of the Group's revenue for the financial year ended 31 December 2022 and the eight months ended 31 August 2022.

The Group will remain committed to the "beyond Changan Group and beyond Automobile Industry" development strategy to continue to explore automobile business with non-connected parties and non-automobile business to reduce reliance on Changan Group.

3. The Framework Agreement(s) for the Non-Exempt Continuing Connected Transactions

As mentioned in the Announcement and the Circular, the Company entered into the following Framework Agreements for the Non-Exempt Continuing Connected Transactions:

(1) the framework agreement entered into between the Company and Changan Automobile on 4 November 2020, pursuant to which the Group shall provide logistics services (including but not limited to the following logistics services: finished vehicle transportation, tire assembly, and supply chain management for car raw materials, components and parts) to Changan Automobile and its associates for a term of three years commencing on 1 January 2021 and expiring on 31 December 2023;

- (2) the framework agreement entered into between the Company and China Changan on 4 November 2020, pursuant to which the Group shall provide logistics services (including but not limited to the following logistics services: finished vehicle transportation, tire assembly, supply chain management for car raw materials, components and parts; and logistics services for non-automobile products, such as transformer, steel, optical product and specialty product) to China Changan and its associates for a term of three years commencing on 1 January 2021 and expiring on 31 December 2023:
- (3) the framework agreement entered into between the Company and Minsheng Industrial on 4 November 2020, pursuant to which the Group shall purchase logistics services from Minsheng Industrial and its associates for a term of three years commencing from 1 January 2021 and expiring on 31 December 2023;
- (4) the framework agreement entered into between the Company and China Changan on 4 November 2020, pursuant to which the Group shall purchase logistics services from China Changan and its associates for a term of three years commencing on 1 January 2021 and expiring on 31 December 2023; and
- (5) the framework agreement entered into between the Company and Zhuangbei Finance on 4 November 2020, pursuant to which Zhuangbei Finance shall provide the Group with settlements, deposit and loans, note discounting services for a term of three years commencing from 1 January 2021 and expiring on 31 December 2023.

The Framework Agreements for the Non-Exempt Continuing Connected Transactions are not inter-conditional with each other. The transactions contemplated under each of the Framework Agreements for the Non-Exempt Continuing Connected Transactions shall be conducted on a non-exclusive basis. Separate written agreement(s) setting out the detailed terms shall be, if required, entered into between the relevant parties for each Non-Exempt Continuing Connected Transaction. Payment of each Non-Exempt Continuing Connected Transaction will be settled in cash in arrears, or in accordance with the payment terms agreed by the relevant parties in the contract(s) to be entered into pursuant to the relevant framework agreements.

4. Internal Control Measures to ensure the Continuing Connected Transactions be conducted in Accordance with the Framework Agreement(s) for the Non-Exempt Continuing Connected Transactions

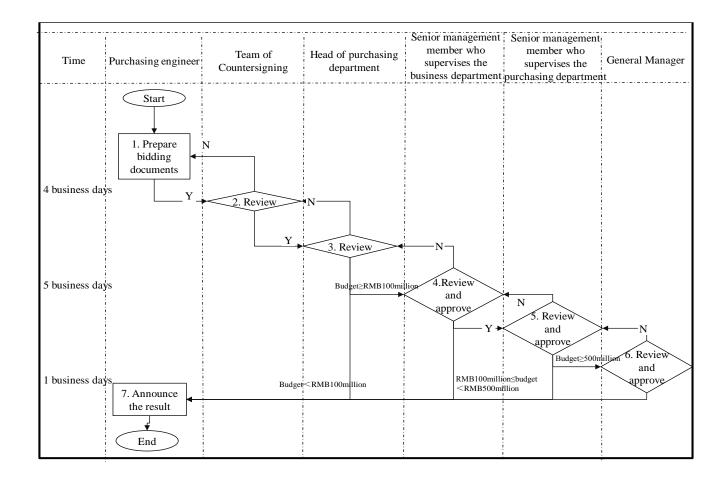
The Company has established a series of internal control measures in order to ensure that the pricing mechanism and terms of the transactions are fair and reasonable and no less favorable than the terms provided by any independent third party so as to ensure that they serve the interest of the Company and the Shareholders as a whole. Such internal control measures mainly include:

- (1) The pricing in relation to the provision of logistics services to our customers is largely market driven. The price for outsourced logistics business is primarily determined by internal comparison method, whereas the price for newly outsourced business is primarily determined by bidding process.
- (2) If the pricing in relation to the provision of logistic services to our customers is to be determined by bidding, the Company will adhere to the following key procedures under the Company's Bidding Quotation Process and Bidding Quote Management Procedure:
 - (i) Parties responsible for preparing the bidding documents:

Role	Responsibility	Participants
Purchasing engineer	 (a) Completing a solicitation document by a bidding agent in accordance with technical requirements and evaluation criteria asked by a business department; (b) Convening an inner review meeting with head of business department/ project and charger of purchasing department, with the meeting minutes; (c) Modifying the solicitation document in accordance with the meeting minutes and uploading the relevant purchasing strategy; (d) Modifying the solicitation document in accordance with suggestions in the purchasing strategy review and sending it to the bidding agent. 	Worker of professional category
Team of Countersigning	Countersigning (d) Manager of purchasing department: reviewing the solicitation document whether it is accurate and comprehensive; (e) Head of business department/ project: reviewing the solicitation document whether it is reasonable; (f) Head of auditing and law department: reviewing the solicitation document whether it is in line with laws and regulations and the	
Head of purchasing department of Reviewing a solicitation document and purchasing strategy with a budget less than RMB1 million; Reviewing a solicitation document and purchasing strategy with a budget greater than or equal to RMB1 million		(Deputy) director

Senior management member who supervises the business department	Reviewing the purchasing strategy whether it is reasonable and necessary	Deputy general manager
Senior management member who supervises the purchasing department	Reviewing a solicitation document and purchasing strategy with a budget in the range of RMB1 million to RMB5 million; Reviewing a solicitation document and purchasing strategy with a budget greater than or equal to RMB5 million	Deputy general manager
General Manager	Reviewing a solicitation document and purchasing strategy with a budget greater than or equal to RMB5 million	General Manager

(ii) Work flowchart regarding the bidding



- (3) In respect of purchasing logistics services by the Group, the Group has to adhere to the process of procurement set out in the Group's Procurement Management Procedure of Bidding and Compared Pricing. The Company will sign the implementation contract(s) governed by the relevant framework agreement(s).
- (4) When bidding or compared pricing method is adopted, all the specification documents will be made public to potential bidders, with all primary terms of relevant contracts clearly set out therein, so as to ensure that the terms obtained are no less favourable than the terms offered to or by independent third parties.
- (5) When adopting the cost-plus approach to arrive at the price for provision of logistic services, the Group will initially gather necessary information including the technical specification and operational requirements, etc. regarding the logistic services from potential customers. Based on the customers' requirements, the Group will devise the prices after having taken into account all the direct fixed and variable costs (cost of materials, labour cost and other overhead expenses) associated with the services, with a mark-up to the cost. The mark-up represents the gross profit of the Group. Please refer to paragraph (2)(i) above regarding the parties responsible for reviewing the pricing using the cost-plus approach.
- (6) The external auditors of the Company will conduct an interim review and year-end audit for each financial year, and will issue their opinion and letter to the Board in relation to the pricing policies and annual caps of the continuing connected transactions of the Company conducted during the preceding financial year pursuant to the Listing Rules. In addition, according to the Listing Rules, the independent non-executive Directors of the Company will conduct an annual review with respect to the continuing connected transactions of the Company throughout the preceding financial year and confirm on the transactional amounts and terms of the transactions in the annual report of the Company.

- (7) The Supervisory Committee are also responsible for, among others, supervising on the continuing connected transactions of the Company and reviewing the fairness of the transactions and whether the pricing of the transactions is fair and reasonable.
- (8) The Company's Audit and Legal Affairs Center established protocols including *Internal Control Assessment Workflow* and *Internal Control Assessment Manual*, assessing and monitoring the internal control work of the Group from the top down. All units of the Group shall update their internal control manual on a regular basis to ensure its effectiveness, and to identify and remedy the deficiencies in a prompt manner.
- (9) The Company's Audit and Legal Affairs Center established *Regulation on Connected Transactions of Changan Minsheng APLL Logistics Co., Ltd.*, joining efforts of relevant departments to control connected transactions of the Group collectively. Primary measures include (i) the Audit and Legal Affairs Center, operational units and Financial Operation Center shall pay extra attention to and conduct prudent review of the separate written agreements governed by relevant framework agreements entered into by the Group and connected persons to ensure the terms of the agreements conform to the corresponding framework agreement and are on normal commercial terms; (ii) the Financial Operation Center updates the aggregated amount of each of the connected transactions under the framework agreements based on the monthly financial data and submits a report on the connected transactions of the Group to the Audit and Legal Affairs Center; (iii) the Audit and Legal Affairs Center compares the report(s) with the approved annual caps of the connected transactions under each of the framework agreements and report to or warn the officers of the Company and relevant departments and advise the management of the Company to consider whether or not to re-adjust the relevant annual caps according to the Listing Rules.
- (10) The Company's Audit and Legal Affairs Center, the Audit Committee of the Company and the Supervisory Committee shall each conduct random internal assessments on the internal control measures and the financial information of the Company, in order to ensure that the internal control measures in respect of the connected transactions remain complete and effective. Furthermore, they convene meetings at least twice a year to discuss and assess the implementation status of connected transactions. Meanwhile, the Audit and Legal Affairs Center shall conduct prudent review and appraisal of the contracts entered into by the Company, the operational departments shall monitor the transactional amounts in a timely manner and manage the compliance during the process of business operations.

The Company shall strictly follow the relevant protocols of internal control to ensure the pricing mechanism is transparent and the implementation of such pricing mechanism is subject to strict scrutiny by the Group and that connected transactions are conducted in fair and reasonable manner and in all respect in the best interests of the Company and its shareholders as a whole.

5. Pricing Policy, Historical Figures, Historical Caps (2020-2022), Proposed Cap for 2023 and Rationale

The caps in respect of each of the Non-Exempt Continuing Connected Transactions and major transaction for 2023 are set out as follows:

1. Logistics services (including but not limited to the following logistics services: finished vehicle transportation, tire assembly, and supply chain management for car raw materials, components and parts) provided by the Group to Changan Automobile and its associates

Generally, the pricing of the logistics services to be provided by the Group is market driven. As the transactions contemplated under the framework agreement shall be conducted on a non-exclusive basis, the Group has specified marketing and client servicing teams to liaise with and ascertain whether any particular logistic service will be conducted by public tender. The pricing of the services provided under the agreement shall be determined in accordance with, to the extent if the Group has a choice, the principles and order of this section:

(1) Bidding Price: the price will be arrived at by bidding process in principle. The bidding price shall be a price conducted after a bidding procedure according to the PRC Bidding Law. The Company has established Bidding Quotation Process and Bidding Quote Management Procedures. Briefly, the Company's enterprise technical department will draw up the technical and operation plans whereas the marketing and customer service department will provide business plan and the two departments will collaborate in preparing the bidding document in accordance with the specific requirements of our customers. Bidding representative of the Company will deliver the bidding offer and follow up on the bidding process. The Company will set up a working group to assist the bidding representative in the response to the bidding before the bidding representative will finally be informed of the bidding results.

Pricing policy

- (2) Internal Compared Price: in determining the quote to be offered by the Group in internal compared pricing method, whenever practical and appropriate, the Company will comprehensively consider the feasibility of the project, and the Company's knowledge on at least two competing third parties to ascertain whether and at what price the Group should participate in the project.
- (3) Cost-plus Price: to be determined with reference to a reasonable cost plus a reasonable profit margin. The Company will consider the labor cost, equipment operation cost, material inputs and etc. to comprehensively measure the cost. The profit margin for each project varies depending on the different technical requirements, staffing, resources commitment and location.

If the Group does not have a choice in the pricing policy, the Group will endeavor to determine the price(s) based on cost-plus basis to ensure that the Group can achieve a reasonable profit in participating in the project(s).

	Historical figures	Historical caps (for 2020~2022)	Proposed Cap for 2023	Basis of determination of the Proposed Cap for 2023
Proposed cap and basis	For the two years ended 31 December 2021, and eight months ended 31 August 2022, RMB3,622,492,000, RMB4,115,105,000 and RMB3,260,980,000 respectively	For the three years ended 31 December 2022, RMB4,060,000,000, RMB5,000,000,000 and RMB6,000,000,000 respectively	For the year ending 31 December 2023, RMB7,000,000,000	In 2021, the automobile production volume and sales volume in the PRC were approximately 26,082,000 vehicles and 26,275,000 vehicles respectively, up by 3.4% and 3.8% year on year respectively, indicating the decline in three consecutive years since 2018 to an end. The sales volume of new energy vehicles reached 3,521,000 units, up by 157% year on year, playing a major role in automobile production volume and sales

		volume. According to the
		statistics of China
		Association of Automobile
		Manufacturers, Changan
		Automobile, the Group's
		major customer, saw a faster
		sales growth compared with
		last year among Top 10 Best
		Selling Cars. Its CS75 and
		CS55 ranked Top 10 Best
		Selling Cars in China, and
		particularly, the sales growth
		rate of CS55 was over 30%
		in the first half of 2022.
		Currently, Deep Blue, a new
		energy vehicle brand of
		Changan Automobile, and
		Avatr, a high-end intelligent
		EV brand, gain good
		response. Directors are of the
		view that Changan
		Automobile would maintian
		a high-speed growth
		momentum. The Group
		expects to seize the
		opportunity and continue to
		provide logistics services for
		Changan Automobile and its
		associates in 2023 to
		maximize revenue of the
		Group. The proposed annual
		cap for the year ending 31
		December 2023 for provision
		of logistics services by the
		Group to Changan
		Automobile and its
		associates was determined
		having considered: (1) the
		projected level of transaction
		amount with Changan
		Automobile and its
		associates for the year ending
		31 December 2022, i.e.
		RMB5.3 billion; (2) the
		projected level of the
		incremental transaction
		amount with Changan
		Automobile and its
		associates for the year ending
		31 December 2023, i.e. 0.9
		billion (comprising (a) 0.41
		billion comes from the
		mass-production Deep Blue,
		Avatr and A158; (b) 0.07
		billion comes from a new
		export KD business; (c)
		0.084 billion comes from the
		mass production of Changan
		Raeton CC by Jiangling
		Motors Co., Ltd.; (d) 0.11
		billion comes from
		Changan's export
		international shipping as its

<u> </u>	T	commound amounth mate in
		compound growth rate is
		over 30% in last three years
		and hits a record high in the
		first half of 2022; (e) 0.08
		billion the estimated
		incremental transaction
		amount with Chongqing
		Changan Automobile Co.,
		Ltd., Hebei Changan
		Automobile Co., Ltd., Hefei
		Changan Automobile Co.,
		Ltd.); and (3) a moderate
		buffer added to respond to
		the inherent volatility of the
		automobile market and to
		accommodate any potential
		momentum increase in the
		launch of new models of
		Changan Automobile and its
		associates in 2023. With
		reference to the above
		factors, the Board is of the
		view that the proposed
		annual cap for the year
		ending 31 December 2023 is
		fair and reasonable.

2. Logistics services (including but not limited to the following logistics services: finished vehicle transportation, tire assembly, supply chain management for car raw materials, components and parts; and logistics services for non-automobile products, such as transformer, steel, optical product and specialty product) provided by the Group to China Changan and its associates

Generally, the pricing of the logistics services to be provided by the Group is market driven. As the transactions contemplated under the framework agreement shall be conducted on a non-exclusive basis, the Group has specified marketing and client servicing teams to liaise with and ascertain whether any particular logistic service will be conducted by public tender. The pricing of the services provided under the agreement shall be determined in accordance with, to the extent if the Group has a choice, the principles and order of this section:

(1) Bidding Price: the price will be arrived at by bidding process in principle. The bidding price shall be a price conducted after a bidding procedure according to the PRC Bidding Law. The Company has established Bidding Quotation Process and Bidding Quote Management Procedures. Briefly, the Company's enterprise technical department will draw up the technical and operation plans whereas the marketing and customer service department will provide business plan and the two departments will collaborate in preparing the bidding document in accordance with the specific requirements of our customers. Bidding representative of the Company will deliver the bidding offer and follow up on the bidding process. The Company will set up a working group to assist the bidding representative in the response to the bidding before the bidding representative will finally be informed of the bidding results.

Pricing policy

- (2) Internal Compared Price: in determining the quote to be offered by the Group in internal compared pricing method, whenever practical and appropriate, the Company will comprehensively consider the feasibility of the project, and the Company's knowledge on at least two competing third parties to ascertain whether and at what price the Group should participate in the project.
- (3) Cost-plus Price: to be determined with reference to a reasonable cost plus a reasonable profit margin. The Company will consider the labor cost, equipment operation cost, material inputs and etc. to comprehensively measure the cost. The profit margin for each project varies depending on the different technical requirements, staffing, resources commitment and location.

If the Group does not have a choice in the pricing policy, the Group will endeavor to determine the price(s) based on cost-plus basis to ensure that the Group can achieve a reasonable profit in participating in the project(s).

	Historical figures	Historical caps (for 2020~2022)	Proposed Cap for 2023	Basis of determination of the Proposed Cap for 2023
Proposed cap and basis	For the two years ended 31 December 2021, and eight months ended 31 August 2022, RMB76,237,000, RMB89,002,000 and RMB10,160,000 respectively	For the three years ended 31 December 2022, RMB95,000,000, RMB120,000,000 respectively	For the year ending 31 December 2023, RMB210,000,000	The Company has established steady business contact with China Changan and its associates. Member companies of China Changan are mainly engaged in automobile parts production. Having considered the recovering domestic automobile market, the Company expects to continue to conduct business with China Changan and its associates for the upcoming year to maximize the revenue of the Group. The proposed annual cap for the year ending 31 December 2023 for the continuing connected transactions with China Changan and its associates is derived with reference to (i) the projected level of transaction amount with the China Changan and its associates for the year ending 31 December 2022 (i.e. approximately RMB161.93 million); (ii) the estimated level of the incremental transaction amount expected to be generated in 2023 (i.e. approximately RMB40 million) from the business with Chongqing Tsingshan Industry Limited Liability Company* ("Tsingshan Industry Limited Liability Company* ("Tsingshan Industry"), and Sichuan Jian'an Industrial Co., Ltd.* ("Jian'an Industrial"), associate of China Changan; (iii) estimated transaction amount for the provision of disposable packaging service to Chengdu Huachuan Electric Parts Co., Ltd.* ("Huachuan Electric Parts Co., Ltd.* ("H

3. Logistics services provided to the Group by Minsheng Industrial and its associates

The pricing of the services provided under the agreement shall be determined in accordance with the principles and order of this section:

(1) Bidding Price: the price will be arrived at by bidding process in principle. The bidding price shall be a price conducted after a bidding procedure according to the PRC Bidding Law. According to the Bidding Quote Management Procedures, in terms of procurement through bidding, the Company shall publish announcements at such public media as China Bidding to invite bidders. The Group will screen and select bidders whom the Group considers can undertake the procurement with relevant qualification and capability.

Pricing policy

(2) Internal Compared Price: the price will be determined by the Company or its subsidiaries (as the case may be) by comparing internally the quote offered by Minsheng Industrial or its associate (as the case may be) and the quote offered by at least two independent third parties or the price of services of similar nature purchased by independent third parties. In terms of internal compared pricing, the Group will choose the lowest quotes offered among the eligible participants as its procurement price. Pursuant to the Compared Pricing Management Procedures, in terms of internal compared pricing, the Group shall compare quotes provided by or the price of services of similar nature purchased by at least two independent third parties.

At present, there are only a few suppliers who have the qualification and capability to provide Yangtze River automobile related transportation services. To increase procurement efficiency and ensure the reasonableness of prices, the Company usually adopts the internal compared pricing policy for selection

of its water transportation supplier.

	Historical figures	Historical caps (for 2020-2022)	Proposed Cap for 2023	Basis of determination of the Proposed Cap for 2023
Proposed cap and basis	For the two years ended 31 December 2021, and eight months ended 31 August 2022, RMB192,799,000 RMB175,103,000 and RMB194,950,000 respectively	For the three years ended 31 December 2022, RMB265,000,000, RMB250,000,000 and RMB250,000,000 respectively	For the year ending 31 December 2023, RMB450,000,000	Minsheng Industrial and its associates have been providing waterway transportation services to the Group for years. Minsheng Industrial and its associates are equipped with ro-ro ships of various capacity and extensive shipping lines covering major ports along the Yangtze River, which can make up for the lack of direct resources of the Company along the Yangtze River to assist the Group in providing better services for our customers. As such, the Group intends to continue to purchase logistics services from Minsheng Industrial and its associates in 2023. The proposed annual cap for the year ending 31 December 2023 was arrived at after having regard to (i) the projected transaction amount with Minsheng Industrial and its associates for the year ending 31 December 2022; (ii) an estimated 1.26% growth in the water transport business with Changan Ford and an estimated 22% growth in Hebei Changan Automobile Co., Ltd.; (iii) increased water

				transport cost due to a rise in oil prices and other factors and (iv) the estimated incremental purchase amount due to the potential increase in logistics demand from Changan Automobile. With reference to the above factors, the Board is of the view that the proposed annual cap for the year ending 31 December 2023 is fair and reasonable.
4. Logistics	services provided by C	hina Changan and its as	sociates to the Group	
	principles and order of	this section:		ermined in accordance with the ciple. The bidding price shall be
Pricing Policy	a price conducted Bidding Quote M shall publish anno will screen and s	l after a bidding procedu Ianagement Procedures, ouncements at such publ	re according to the PRC in terms of procurement ic media as China Biddi	Bidding Law. According to the through bidding, the Company ng to invite bidders. The Group andertake the procurement with
Toncy	(2) Internal Compared Price: the price will be determined by the Company or its subsidiaries (as the case may be) by comparing internally the quote offered by China Changan or its associate (as the case may be) and the quote offered by at least two independent third parties or the price of services of similar nature purchased by independent third parties. In terms of internal compared pricing, the Group will choose the lowest quotes offered among the eligible participants as its procurement price. Pursuant to the Compared Pricing Management Procedures, in terms of internal compared pricing, the Group shall compare quotes provided by or the price of services of similar nature purchased by at least two independent third parties.			
	Historical figures	Historical caps (for 2020-2022)	Proposed Cap for 2023	Basis of determination of the Proposed Cap for 2023
Proposed cap and basis for logistics services	For the two years ended 31 December 2021 and eight months ended 31 August 2022, RMB11,671,000, RMB5,953,000 and RMB11,870,000 respectively	For the three years ended 31 December 2022, RMB12,000,000, RMB12,000,000 and RMB12,000,000 respectively	For the year ending 31 December 2023, RMB35,000,000	As a third-party automobile logistics service provider, the Group specializes in offering comprehensive logistics solution to our customer, including finished vehicle transportation, supply chain management services of automobile raw materials and components and parts, etc. However, the Group does not currently have sufficient transportation capacity to cope with the logistics demand of our customers. China Changan and its associates are familiar with the daily operation of the Group and have the transportation capacity that the Group needs. China Changan and its associates have been providing logistics services for the Group for a long period of time and are familiar with the daily operation and logistics demand of the Group. The Directors are of the view that

		purchasing logistics services
		from China Changan and its
		associates would give the
		Group a wider range of choice
		to supplement the Group's
		transportation capacity to
		improve the quality of our
		services and therefore is in the
		interests of the Company and
		its Shareholders as a whole.
		The annual cap for the year
		ending 31 December 2023 is
		fair and reasonable as it is
		determined based on the
		anticipated business volume.
·	·	

5. Settlement, deposits and loans, note discounting services to be provided by Zhuangbei Finance to the Group

The fees and charges payable by the Group to Zhuangbei Finance under the framework agreement will be on terms not less favourable than the benchmark rates set by PBOC (if applicable) as well as those available from other independent commercial banks in the PRC and are determined on the following bases:

- Settlement services the fees charged for the settlement services must not be higher than (i) the relevant benchmark charging rates set by PBOC (if applicable); and (ii) the fees charged by other independent commercial banks in the PRC for providing services of similar nature.
- Deposit services the interest rates for Deposits placed by the Group must not be lower than (i) the relevant benchmark interest set by PBOC; and (ii) the interest rates provided by other independent commercial banks in the PRC for deposits of similar nature and under similar terms.

Pricing policy

- Provision of loans the interest rates for borrowings by the Group must not be higher than (i) the relevant benchmark interest rates set by PBOC; and (ii) the interest rates charged by other independent commercial banks in the PRC for borrowings of similar nature and under similar terms.
- Note discounting services the fees charged for the services and the interest rates for the note
 discounting services must not be higher than (i) the relevant benchmark charging rates (if applicable)
 and interest rates set by PBOC; and (ii) the fees and interest rates charged by other independent
 commercial banks in the PRC for providing note discounting services of similar nature and under
 similar terms.

When Zhuangbei Finance provides note discounting and loan services to the Group, the conditions for providing such services by Zhuangbei Finance to the Group shall be on normal commercial terms and no less favorable than those to be provided by independent third parties, where no security over assets of the Group is granted in respect of such services.

	Historical figures	Historical caps (for 2020-2022)	Proposed Cap for 2023	Basis of determination of the Proposed Cap for 2023
The maximum amount of Deposit (including interests) on a daily basis	For the two years ended 31 December 2021, and eight months ended 31 August 2022, RMB198,530,000, RMB189,724,000 and RMB19,340,000 respectively	For the three years ended 31 December 2022, RMB200,000,000, RMB190,000,000 and RMB200,000,000 respectively	For the year ending 31 December 2023, RMB190,000,000	Zhuangbei Finance is a non-banking financial company with a sound capital base and renowned credibility among the member companies of CSGC. As Zhuangbei Finance provides the Group with free settling services, the Group maintains a deposits account in ZhuangbeiFinance to settle transaction fees with major suppliers. The proposed annual cap for the year ended 31 December 2023 are determined after considering (i) the historical maximum daily outstanding balance of

		deposits placed by the Group
		with Zhuangbei Finance for
		the eight months ended 31
		C
		utilization rate of the 2022
		annual cap; and (ii) As at 31
		August 2022, the Group had a
		total deposit of approximately
		RMB1,175 million. The
		proposed annual cap of the
		deposit (on a daily basis) with
		Zhuangbei Finance represents
		less than 20% of the total
		deposits of the Group as at 31
		August 2022. The Company is
		of the view that by allocating
		the Group's cash among
j		Zhuangbei Finance and other
		licensed banking institutions
		in the PRC such as China
j		Merchants Bank, China
		Construction Bank and
ı		Industrial and Commercial
ı		Bank of China, the Group is
		able to reasonably reduce the
		financial risks of capital
		overconcentration while
		retaining the benefit of
		financial settlement through
ı		Zhuangbei Finance. As such,
		the Directors are of the view
		that the proposed annual cap
		for the year ended 31
		December 2023 for the deposit
		transaction with Zhuangbei
		Finance is fair and reasonable.
		rmance is rail and reasonable.

6. Reasons for and Benefits of the Non-Exempt Continuing Connected Transactions for 2023 and Major Transaction

With respect to the logistics services provided by the Group to Changan Automobile and its associates

Since the establishment of the Company, the Group has had business and maintained a good relationship with Changan Automobile. The Group is a major logistics services supplier of Changan Automobile and its associates. The Group's logistics services have been highly recognized by Changan Automobile and its associates. Provision of logistics services to Changan Automobile and its associates by the Group continues to occupy a major portion of the Group's business, thus contributing significantly to the revenue of the Group. As such, the Company believes that it is essential to maintain the provision of logistics services by the Group to Changan Automobile and its associates to ensure source of revenue. In addition, according to the China Association of Automobile Manufacturers, the year-on-year growth rate of China passenger car sales was 11.7% from January to August in 2022 which shows that the domestic automobile market is showing a momentum of fast growth. Furthermore, Changan CS75 and CS55 ranked Top 10 Best Selling Cars in China and Deep Blue, a new energy vehicle brand of Changan Automobile, and Avatr, a high-end intelligent EV brand, gain good response in the first half of 2022. Therefore, the Board is of the view that it is in the interests of the Company and its shareholders as a whole that the Group seizes the momentum and maximize the revenue to be generated from providing logistics services for Changan Automobile and its associates.

With respect to the logistic services provided by the Group to China Changan and its associates

The principal businesses of the Group are supply chain management services for the automobiles and automobile raw materials, components and parts. Such services include finished vehicle transportation and related logistics services, automobile raw materials and components and parts supply chain management services, tires assembly and after-sales logistics service. The Group's development strategies included: (i) take root in automobile logistics: automobile logistics is the foundation of the Group. The logistics demand of Changan Group is substantial and is the traditional business of the Group. The Group will continuously consolidate the existing traditional business and further explore the rest of the logistics demand of Changan Group by improving our logistics technology, service quality and logistics network; (ii) take advantage of the comparatively strong service capacity of the Group in the domestic automobile logistics market to explore automobile logistics business with non-related parties; (iii) explore non-automobile logistics business: on top of the automobile logistics business, the Group will gradually explore non-automobile logistics business to diversify the revenue portfolio of the Group.

China Changan is essentially a large enterprise with businesses mainly ranging from parts and components to automobile retail. It has roughly 18 member companies engaging in parts production such as automobile engines, transmissions, power components, chassis, shock absorbers, supercharges, pistons and so on. The Group stepped up efforts in exploring the parts business of China Changan and its associates ever since China Changan became one of the substantial shareholders of the Company. Currently, the Group has established steady business contact with several member companies of China Changan. The Group anticipates that by leveraging on the current business relationship, the Group can establish more business contact with Changan Group and can tap into the market potentials presented by China Changan and its associates, thereby increasing business sources and maximizing revenue of the Group.

With respect to the logistic services provided to the Group by Minsheng Industrial and its associates

The Group is a third-party automobile logistics service provider for providing comprehensive logistics solution for our customers. However, the Group currently does not have any vessel or enough freight carriers to ensure an independent operation of business. Therefore, the Group needs to purchase logistics services from suppliers with sufficient transportation capacity and logistics facilities and equipment. Minsheng Industrial is fully equipped with ro-ro ships of various volumes and car transporters that is compliant with the current regulation of GB1589 and has extensive, well-established logistics network across the country. Therefore, Minsheng Industrial and its associates are competent in providing logistics services to the Group. In addition, Minsheng Industrial and its associates have been a credible and reliable business partner of the Group, and have been providing various logistics services such as waterway transportation of car components and parts, finished vehicles transportation by road, customs clearance, container transportation, etc. for many years. As such, the Directors are of the view that the Group should continue to purchase logistics services from Minsheng Industrial and its associates to support the smooth running of the Group's primary business and tap on the strength of Minsheng Industrial's various resources to our advantage and provide our customers with quality services and maximize the revenue of the Group. The Directors are of the view that the transaction is in the interest of the Company and its Shareholders as a whole.

With respect to the logistics services provided by China Changan and its associates to the Group

The Group does not have sufficient transportation capacity to provide automobile logistics services to cope with the jump of the logistics demand of our customers in the peak season. In order to provide

quality services in an efficient and timely manner, the Group normally would seek external support from our longstanding business partners. As a substantial shareholder of the Company, the Group believes that China Changan and its associates are able to respond promptly to the needs of the Group and any urgent requirement that the Group may have as China Changan has a better understanding of the Group's business operation. The Directors are of the view that having China Changan and its associates as one of the many suppliers of the Group would give the Group a wider range of selection and the Group should continue the cooperation with China Changan and its associates.

With respect to the deposit transaction between the Group and Zhuangbei Finance

Zhuangbei Finance is a non-banking financial institution in the PRC as approved by CBIRC and is established with capital contribution from member companies of CSGC for purpose of centralizing capital management and optimizing capital efficiency within the CSGC. Zhuangbei Finance has been providing financial services for member companies of CSGC for years and is highly recognized for its financial management services. In addition, the major customers of the Group are member companies within CSGC and they all have maintained accounts with Zhuangbei Finance. It would reduce the time costs and finance cost if the Company deposits and conducts note discounting services with, and/or to obtain loan advancement from, Zhuangbei Finance. Moreover, Zhuangbei Finance offers more favourable terms and comparatively less finance fees and charges than those payable to external banks in the PRC.

In addition, the Board has taken into consideration the following factors with respect to the deposit transaction under the framework agreement:

- (i) As a non-banking financial institution, Zhuangbei Finance is regulated by the PBOC and the CBIRC and provides its services in accordance with and in compliance of the rules and operational requirements of these regulatory authorities including capital risk guidelines and requisite capital adequacy ratios. The regulations imposed on non-banking institutions regarding the capital adequacy ratios is more stringent than those imposed on commercial banks in the PRC;
- (ii) The pricing policies of Zhuangbei Finance are subject to guidelines set by PBOC. The interest rates for Deposit of similar nature and under similar terms will be at least be equal to or more favorable than those available from other independent commercial banks in the PRC. Moreover, currently, the fees payable to normal commercial banks for settlement services, including account management, online banking system management, confirmation, etc. are free of charge to Zhuangbei Finance, which would reduce the finance costs of the Group;
- (iii) The risk of the Deposit transaction with Zhuangbei Finance is further reduced by (1) the undertakings provided by Zhuangbei Finance, (2) various internal control and risk management awareness of and measures took by Zhuangbei Finance in respect of credit risk, liquidity risk, market risk, operational risk, information technology risk and etc;
- (iv) Zhuangbei Finance has advanced information security protection system, the security protection of which is no less than the protection level of head office of commercial banks and Zhuangbei Finance established data security backup center in Chongqing and was granted technical security certification by CFCA, all of which proves that Zhuangbei Finance was competent enough to protect the information and the fund security of the Group; and
- (v) In addition, as a fellow member of the CSGC, Zhuangbei Finance has a better understanding of the operations and financial requirements of the Group which give Zhuangbei Finance a built-in advantage to allow it to provide the Group with more expedient and efficient services.

In arriving at the above proposed caps, the Directors have considered, in addition to specific factors

mentioned above, the market condition of logistics industry as well as the current and projected level of the relevant transactions.

The Directors (excluding the independent non-executive Directors) are of the view that the Non-exempt Continuing Connected Transactions for 2023 and major transaction will be conducted on normal commercial terms or on terms no less favorable than those available from independent third parties under prevailing local market conditions, and that the Non-exempt Continuing Connected Transactions for 2023 and major transaction were entered in the ordinary and usual course of business of the Company, and are fair and reasonable and in the interests of the Company and its shareholders as a whole.

7. Financial Effects of the Deposit Transaction on the Group

As at 31 August 2022, the total deposit amount of the Group was approximately RMB1,174,670,000 and the deposit amount with Zhuangbei Finance was approximately RMB198,340,000, representing approximately 16.88% of the total deposit amount of the Group.

For the eight months period ended 31 August 2022, the deposit interest income from Zhuangbei Finance was approximately RMB1,992,000, representing approximately 20.14% total deposit interest income of the Group and approximately 4.82% Group's unaudited revenue during the corresponding period.

Therefore, the Company anticipates that the deposit interest income to be earned from Zhuangbei Finance for the year ended 31 December 2023 will not have any material impact to the Group's revenue, assets and liabilities.

8. Risks Control Relating to the Deposits Transaction under the Framework Agreement with Zhuangbei Finance

In order to control the potential risks relating to the Deposits transactions, ensure the safety of the Deposit and protect the interests of the Company and its shareholders regarding the Deposit placed or to be placed from time to time, Zhuangbei Finance provided an undertaking as a part of the framework agreement to the Company. Pursuant to the framework agreement, Zhuangbei Finance undertakes to the Company that it will:

- (i) provide to the Company, at any time, financial services with terms which are no less favourable than for comparable financial services provided to members of the CSGC Group; and those of the comparable financial services the Company may obtain from other financial institutions;
- (ii) ensure that the Financial Operation Licence (金融許可證) and other business permits, approvals and filings, etc. have been lawfully obtained by Zhuangbei Finance and will remain valid and effective;
- (iii) ensure the safe operations of its fund settlement and clearance network, assure the safety of funds, control the risk exposure and safety of the Deposit and will satisfy the requirements for the payment of the Deposit;
- (iv) ensure the strict compliance with the risk monitoring indicators for financial institutions promulgated by the CBIRC and that the major regulatory indicators such as gearing ratio, interbank borrowing ratio and liquidity ratio will also comply with the requirements of the CBIRC and other relevant laws and regulations;

- (v) report its business and financial positions to the Company regularly, co-ordinate with the auditors of the Company in the course of their audit work to enable the Company to fulfill the requirements of the Listing Rules; and
- (vi) on happening of new, or special event that may possibly affect the Company, Zhuangbei Finance shall proactively inform the Company on a timely basis.

In order to further safeguard the interests of the Shareholders, the Group will adopt certain guidelines and principles in monitoring, amongst other things, the Deposit arrangements. These include an assessment of the fund operation and control of risk exposure of Zhuangbei Finance and evaluation of its services provided through its reports to be obtained regularly as mentioned above. In particular, the Company will (i) conduct stricter monitoring on the deposit transactions with Zhuangbei Finance than with other independent banks/financial institutions by assigning designated employee(s) to conduct weekly special checking on the maximum amount of Deposit (including interests) on a daily basis to ensure that the amount deposited is within the approved annual cap; and (ii) obtain the credit rating report of Zhuangbei Finance from time to time to check its long-term credit standing and default risk.

Given the undertakings provided by Zhuangbei Finance on risk control of the financial services (including the Deposit) to be provided to the Group and given that the Deposit will be subject to annual review conducted by the independent non-executive Directors, the auditors of the Company and strict compliance with the risk monitoring by the CBIRC on Zhuangbei Finance, the Directors (including the independent non-executive Directors) are of the view that the arrangements for, amongst other things, the Deposit are in the interests of the Company and the Shareholders as a whole.

9. Implication under the Listing Rules

Since one or more of the applicable percentage ratios of the Non-Exempt Continuing Connected Transactions for 2023 contemplated under the Framework Agreements for the Non-Exempt Continuing Connected Transactions (notwithstanding the fact that the annual caps for the continuing connected transactions under the framework agreement with Changan Automobile and the framework agreement with China Changan are subject to aggregation for purpose of Rule 14A.82 of the Listing Rules) as calculated under Rule 14.07 of the Listing Rules are above 5%, each of the Non-Exempt Continuing Connected Transactions for 2023 are subject to the reporting, annual review, announcement and Independent Shareholders' approval requirements.

Since the highest applicable percentage ratio in relation to the maximum outstanding daily balance on the Deposit for 2023 under the framework agreement with Zhuangbei Finance in relation to the deposit as calculated under Rule 14.07 of the Listing Rules exceeds 25% but less than 75%, the deposit transaction contemplated under such framework agreement with Zhuangbei Finance also constitutes a major transaction of the Company under Chapter 14 of the Listing Rules and is subject to the reporting, annual review, announcement, and Independent Shareholders' approval requirements.

Under Rule 14A.90 of the Listing Rules, the transactions relating to the provision of loans and note discounting services to the Group by Zhuangbei Finance contemplated under the framework agreement with Zhuangbei Finance are exempted from the reporting, annual review, announcement and Independent Shareholders' approval requirement as these financial assistance provided by a connected person for the benefit of the Group are conducted on normal commercial terms where no security over the assets of the Group will be granted in respect of the financial services.

Under the Listing Rules, the transactions relating to the provision of settlement service to the Group by Zhuangbei Finance contemplated under the framework agreement with Zhuangbei Finance is exempt from the reporting, annual review, announcement and Independent Shareholders' approval requirements as the annual amount for the settlement services is expected to be less than HK\$3,000,000.

The proposed caps of the Non-Exempt Continuing Connected Transactions for 2023 of the Company with each of Changan Automobile, China Changan, Minsheng Industrial and their respective associates, and the proposed caps of the Non-Exempt Continuing Connected Transactions and major transaction for 2023 of the Company with Zhuangbei Finance are subject to approval by the Independent Shareholders in accordance with the Listing Rules. China Changan and its associates will abstain from voting in relation to the resolutions approving the proposed caps of the non-exempt continuing connected transactions for 2023 of the Company with each of Changan Automobile, China Changan and their respective associates, and the proposed caps of the non-exempt continuing connected transactions and major transaction for 2023 of the Company with Zhuangbei Finance. Minsheng Industrial, Ming Sung (HK) and their respective associates will abstain from voting in relation to the resolution approving the proposed caps of the non-exempt continuing connected transactions for 2023 of the Company with Minsheng Industrial and its associates. The voting at EGM will be taken by a poll and the Company will make an announcement of the poll results.

II. CONTINUING CONNECTED TRANSACTIONS EXEMPT FROM INDEPENDENT SHAREHOLDERS' APPROVAL REQUIREMENTS FOR 2023

1. Background

Reference is made to the Announcement regarding (1) the Framework Agreements for Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements entered into by the Company with each of China Changan, APLL and, Minsheng Industrial, each for a term of three years commencing on 1 January 2021 and expiring on 31 December 2023 (both days inclusive); and (2) the framework agreement entered into between Nanjing CMSC and Baogang Zhushang on 4 November 2020 for a term of three years commencing on 1 January 2021 and expiring on 31 December 2023.

Since the Company would like to provide a more appropriate level of the annual cap for each Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for each of the three years ending 31 December 2023, the Company would set the annual cap for each Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for each year. The Company will re-comply with the relevant Listing Rules requirements (including setting the annual caps, issuing announcement(s) and obtaining Independent Shareholders' approval) for the relevant cap in relation to each of the Continuing Connected Transactions contemplated under the Framework Agreements for the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements.

The caps for 2022 for the continuing connected transactions under each of the relevant framework agreements for the Continuing Connected Transactions Exempt From Independent Shareholders' Requirements with each of China Changan, APLL, Minsheng Industrial and their respective associates as well as the cap for 2022 for the continuing connected transactions under the relevant framework agreement entered into between Nanjing CMSC and Baogang Zhushang will expire on 31 December 2022. As such, the Company has estimated the annual cap in relation to the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023. With respect to the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023 contemplated under the Framework Agreements for the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements, the Company will re-comply with the relevant Listing Rule requirements (including issuing announcement(s) and, if required, obtaining Independent Shareholders' approval).

Apart from setting the cap for 2023 for each Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements in manner as disclosed in this announcement, the Company confirms that there have been no changes to the terms of the Framework Agreements for the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements nor the categories of the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements contemplated thereunder.

As at the date of the announcement, China Changan is a wholly-subsidiary of CSGC. APLL is also a substantial shareholder of the Company, holding approximately 20.74% of the total issued share capital of the Company. Therefore, according to the Listing Rules, the transactions between the Company and each of China Changan, APLL, Minsheng Industrial and their respective associates constitue connected transactions of the Company under Chapter 14A of the Listing Rules.

As the Company and Sumitomo hold 67% and 33% of the registered capital of Nanjing CMSC respectively, and Sumitomo holds 49% of the registered capital of Baogang Zhushang. Therefore, according to the Listing Rules, Baogang Zhushang is a connected person of the Company at the subsidiary level and the transactions between Nanjing CMSC and Baogang Zhushang contemplated under such framework agreement constitute continuing connected transactions of the Company.

2. The Framework Agreement(s) for the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements

As disclosed in the Announcement, at the board meeting held on 4 November 2020, the Board considered and approved the following framework agreements, each for a term of three years commencing on 1 January 2021 and expiring on 31 December 2023:

- (1) the framework agreement entered into between the Company and China Changan on 4 November 2020, pursuant to which the Group shall purchase security and cleaning services, property leasing services from China Changan and its associates;
- (2) the framework agreement entered into between the Company and APLL on 4 November 2020, pursuant to which the Group shall (i) provide logistics services to APLL and its associates and (ii) purchase logistics services from APLL and its associates;
- (3) the framework agreement entered into between the Company and Minsheng Industrial on 4 November 2020, pursuant to which the Group shall provide logistics services to Minsheng Industrial and its associates; and
- (4) the framework agreement entered into between Nanjing CMSC and Baogang Zhushang on 4 November 2020, pursuant to which Nanjing CMSC shall provide logistics services to Baogang Zhushang and its associates.

The Framework Agreements for the Continuing Connected Transaction Exempt from Independent Shareholders' Approval Requirements are not inter-conditional with each other. The transactions contemplated under each of the Framework Agreements for the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements shall be conducted on a non-exclusive basis. Separate written agreement(s) setting out the detailed terms shall be, if required, entered into between the relevant parties for each Continuing Connected Transaction Exempt from Independent Shareholders' Approval Requirements. Payment of each Continuing Connected Transaction Exempt from Independent Shareholders' Approval Requirements will be settled in cash in arrears, or in accordance with the payment terms agreed by the relevant parties in the contract(s) to be entered into pursuant to the relevant framework agreements.

3. Internal Control Measures to Ensure the Continuing Connected Transactions being conducted in accordance with the Framework Agreements for the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements

Please refer to the section as set out in the Internal Control Measures to ensure the Continuing Connected Transactions be conducted in accordance with the Framework Agreement(s) for the Non-Exempt Continuing Connected Transactions.

4. Pricing Policy, Historical Figures, Historical Caps, Proposed Cap for 2023 and Rationale

The cap in respect of each of the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for the year ending 31 December 2023 is set out as follows:

1. Security the Group	and cleaning services a	nd property leasing ser	vices provided by China	Changan and its associates to		
	The pricing of the serve principles and order orde		e agreement shall be dete	ermined in accordance with the		
Pricing Policy	 Bidding Price: the price will be arrived at by bidding process in principle. The bidding price shall be a price conducted after a bidding procedure according to the PRC Bidding Law. According to the Bidding Quote Management Procedures, in terms of procurement through bidding, the Company shall publish announcements at such public media as China Bidding to invite bidders. The Group will screen and select bidders whom the Group considers can undertake the procurement with relevant qualification and capability. Internal Compared Price: the price will be determined by the Company or its subsidiaries (as the case 					
	may be) by comparing internally the quote offered by China Changan or its associate (as the may be) and the quote offered by at least two independent third parties or the price of service similar nature purchased by independent third parties. In terms of internal compared pricing Group will choose the lowest quotes offered among the eligible participants as its procurement pursuant to the Compared Pricing Management Procedures, in terms of internal compared pricing the Group shall compare quotes provided by or the price of services of similar nature purchase at least two independent third parties.					
	Historical figures	Historical caps (for 2020-2022)	Proposed Cap for 2023	Basis of determination of the Proposed Cap for 2023		
Proposed cap and basis for security and cleaning services	For the two years ended 31 December 2021 and eight months ended 31 August 2022, RMB3,198,000, RMB10,337,000 and RMB6,960,000 respectively	For the three years ended 31 December 2022, RMB7,000,000, RMB12,000,000 and RMB14,000,000 respectively	For the year ending 31 December 2023, RMB12,000,000	Changan Property, an associate of China Changan, is a first-class property management company in the country and has been providing security and cleaning services for the Group since 2014. In order to avoid unnecessary disruption to and maintain the stability of daily business operation, the Company wishes to continue to employ Changan Property to provide security and logistics services around warehouses and office buildings for the Group. The proposed annual cap for the year ending 31 December 2023 is determined with reference to (i) the projected		

	1	1	1	
				level for the year of 2022
				estimated based on the
				transaction amount for each of
				the two years ended 31
				December 2021, the
				transaction amount incurred
				for the eight months ended 21
				August 2022 and (ii) the
				projected incremental
				transaction amount to be
				generated in 2022 based on the
				estimated demand of security
				and cleaning services of the
				Group to be increased in 2023.
				Having considered the above,
				the Directors are of the view
				that the proposed annual cap
				for the year ending 31
				December 2022 is fair and
				reasonable and in the interests
				of the Company and its Shareholders as a whole.
		TT: () 1 (0	D 10 0	
	Historical figures	Historical caps (for 2020-2022)	Proposed Cap for 2023	Basis of determination of the Proposed Cap for 2023
	For the two years	For the three years	For the year ending 31	China Changan and its
	ended 31 December	ended 31 December	December 2023,	associates have been providing
	2021 and eight	2022,	RMB2,600,000	properties leasing services for
	months ended 31	RMB18,000,000,	, ,	the Group for years. China
	August 2022,	RMB2,600,000 and		Changan and its associates are
	RMB1,737,000,	RMB2,600,000		able to better understand the
	RMB718,000 and	respectively		Group's requirements for
	RMB660,000			properties including
	respectively			warehouses and stockyards,
				such as the internal layout,
				fitting sizes to better
				accommodate the business
				volume, and proper location.
				In addition, most of properties,
				especially warehouses and
Proposed				stockyards that can be
cap and				provided to the Group by
basis for				China Changan and its
property				associates are located within
leasing				the vicinity of the production
services				bases of the Group's
				customers. Leasing of the
				properties from China
				Changan and its associates to
				serve the Group's daily
				operations is relatively more
				cost-saving. As such, in order
				to support daily business
				operation, the Group plans to
				lease one or more piece(s) of
				properties located in the PRC
				for a term of three years. The
				annual cap for the financial
				year ending 31 December 2023 is set at RMB2,600,000
				which has taken into consideration the total value of
				right-of-use assets to be
				recognised by the Group
	1	20	1	recognised by the Group

relevant to the leas
contract(s) that may be entere
into during the year of 2023 i
accordance with HKFRS 16.

2.1 Logistics services provided by the Group to APLL and its associates

Generally, the pricing of the logistics services to be provided by the Group is market driven. The pricing of the services provided under the agreement shall be determined in accordance with, to the extent if the Group has a choice, the principles and order of this section:

(1) Bidding Price: the price will be arrived at by bidding process in principle. The bidding price shall be a price conducted after a bidding procedure according to the PRC Bidding Law. The Company has established Bidding Quotation Process and Bidding Quote Management Procedures. Briefly, the Company's enterprise technical department will draw up the technical and operation plans whereas the marketing and customer service department will provide business plan and the two departments will collaborate in preparing the bidding document in accordance with the specific requirements of our customers. Bidding representative of the Company will deliver the bidding offer and follow up on the bidding process. The Company will set up a working group to assist the bidding representative in the response to the bidding before the bidding representative will finally be informed of the bidding results.

Pricing Policy

- (2) Internal Compared Price: in determining the quote to be offered by the Group in internal compared pricing method, whenever practical and appropriate, the Company will comprehensively consider the feasibility of the project, and the Company's knowledge on at least two competing third parties to ascertain whether and at what price the Group should participate in the project.
- (3) Cost-plus Price: to be determined with reference to a reasonable cost plus a reasonable profit margin. The Company will consider the labor cost, equipment operation cost, material inputs and etc. to comprehensively measure the cost. The profit margin for each project varies depending on the different technical requirements, staffing, resources commitment and location.

If the Group does not have a choice in the pricing policy, the Group will endeavor to determine the price(s) based on cost-plus basis to ensure that the Group can achieve a reasonable profit in participating in the project(s).

	Historical figures	Historical caps (for	Proposed Cap for	Basis of determination of the
	Instorical figures	2020-2022)	2023	Proposed Cap for 2023
Proposed cap and basis	Historical figures For the two years ended 31 December 2021 and eight months ended 31 August 2022, Nil, 75,000and 40,000 respectively	Historical caps (for 2020-2022) For the three years ended 31 December 2022, RMB10,000,000, RMB5,000,000 and RMB5,000,000 respectively		Although the Group has provided few logistics services to APLL and its associates at present, as a shareholder of the Company, the Group will continue to explore business relationship with APLL. APLL is one of the leading market participants in the logistics industry and owing to its advanced logistics technology, APLL has been operating business in various industries in the PRC. In addition, the Company is of
cap and				technology, APLL has been operating business in various industries in the PRC. In
				China's mainland, APLL also has substantial overseas businesses in America and

		India. Considering the fact that
		APLL is one of the substantial
		shareholders of the Company
		and that the Group has a
		comparatively great capacity
		in the logistics industry, APLL
		is expected to support the
		Company's business
		expansion and conduct
		businesses with the Group.
		The Board believes that it is
		reasonable to set the annual
		cap for the year ending 31
		December 2023 so as to allow
		more room for the cooperation
		between the Group and APLL,
		and thereby maximizing the
		Group's revenue generated
		from such services.
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2.2 Logistics services purchased by the Group from APLL and its associates

The pricing of the services provided under the agreement shall be determined in accordance with the principles and order of this section:

Pricing Policy

- (1) Bidding Price: the price will be arrived at by bidding process in principle. The bidding price shall be a price conducted after a bidding procedure according to the PRC Bidding Law. According to the Bidding Quote Management Procedures, in terms of procurement through bidding, the Company shall publish announcements at such public media as China Bidding to invite bidders. The Group will screen and select bidders whom the Group considers can undertake the procurement with relevant qualification and capability.
- (2) Internal Compared Price: the price will be determined by the Company or its subsidiaries (as the case may be) by comparing internally the quote offered by APLL or its associate (as the case may be) and the quote offered by at least two independent third parties or the price of services of similar nature purchased by independent third parties. In terms of internal compared pricing, the Group will choose the lowest quotes offered among the eligible participants as its procurement price. Pursuant to the Compared Pricing Management Procedures, in terms of internal compared pricing, the Group shall compare quotes provided by or the price of services of similar nature purchased by at least two independent third parties.

	Historical figures	Historical caps	Proposed Cap for	Basis of determination of the
		(for 2020-2022)	2023	Proposed Cap for 2023
	For the two years	For the three years	For the year ending 31	Changan Automobile, the
	ended 31 December	ended 31 December	December 2023,	Group's major customer,
	2021 and eight	2022,	RMB5,000,000	exports automobile spare parts
	months ended 31	RMB10,000,000,		to the Middle East and
	August 2022,	RMB5,000,000 and		requires the Group to provide
	RMB1,000,	RMB5,000,000		overseas storage services,
	RMB149,000 and	respectively		customs clearance services
Proposed	Nil respectively			and other international
cap and				logistics services. APLL has
basis				state of art local warehouses,
Subis				distribution and logistics
				center in Dubai and operates
				in world's major trade lines,
				such as Asia to Europe,
				Trans-Pacific and Intra Asia.
				APLL and its associates
				operate in world's major trade
				lines, such as Asia to Europe,
				Trans-Pacific and Intra Asia.
				APLL and its associates are

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	able to provide the Group with
	intermodal international
	freight forwarding, customs
	clearance services and etc. The
	Group is of the view that the
	transaction to be entered into
	by the Group for the purpose
	of purchasing logistics
	services from APLL and its
	associates would offer more
	quality insurance to the
	Group's international logistics
	business. The Board considers
	it appropriate to reserve a
	reasonable level of annual cap
	for the year ending 31
	December 2023 to cater for
	overseas storage and
	distribution services, and other
	international logistics services
	from APLL and its associates
	for the year of 2023.
<u> </u>	for the year of 2023.

3. Logistics services provided by the Group to Minsheng Industrial and its associates

Generally, the pricing of the logistics services to be provided by the Group is market driven. As the transactions contemplated under the framework agreement shall be conducted on a non-exclusive basis, the Group has specified marketing and client servicing teams to liaise with and ascertain whether any particular logistic service will be conducted by public tender. The pricing of the services provided under the agreement shall be determined in accordance with, to the extent if the Group has a choice, the principles and order of this section:

(1) Bidding Price: the price will be arrived at by bidding process in principle. The bidding price shall be a price conducted after a bidding procedure according to the PRC Bidding Law. The Company has established Bidding Quotation Process and Bidding Quote Management Procedures. Briefly, the Company's enterprise technical department will draw up the technical and operation plans whereas the marketing and customer service department will provide business plan and the two departments will collaborate in preparing the bidding document in accordance with the specific requirements of our customers. Bidding representative of the Company will deliver the bidding offer and follow up on the bidding process. The Company will set up a working group to assist the bidding representative in the response to the bidding before the bidding representative will finally be informed of the bidding results.

Pricing Policy

- (2) Internal Compared Price: in determining the quote to be offered by the Group in internal compared pricing method, whenever practical and appropriate, the Company will comprehensively consider the feasibility of the project, and the Company's knowledge on at least two competing third parties to ascertain whether and at what price the Group should participate in the project.
- (3) Cost-plus Price: to be determined with reference to a reasonable cost plus a reasonable profit margin. The Company will consider the labor cost, equipment operation cost, material inputs and etc. to comprehensively measure the cost. The profit margin for each project varies depending on the different technical requirements, staffing, resources commitment and location.

If the Group does not have a choice in the pricing policy, the Group will endeavor to determine the price(s) based on cost-plus basis to ensure that the Group can achieve a reasonable profit in participating in the project(s).

	Historical figures	Historical caps (for 2020-2022)	Proposed Cap for 2023	Basis of determination of the Proposed Cap for 2023
Proposed	For the two years	For the three years	For the year ending 31	Minsheng Industrial has strong
cap and	ended 31 December	ended 31 December	December 2023,	waterway transportation
basis	2021 and eight	2022,	RMB11,000,000	capacity along the Yangtze
	months ended 31	RMB23,000,000,		River, especiallyin respect of
	August 2022,	RMB11,000,000 and		finished vehicle transportation

RMB7,916,000,	RMB11,000,000	by ro-ro ships. However,
RMB2,650,000 and	respectively	occasionally, Minsheng
RMB6,200,000	respectively	Industrial and its associates
respectively		need the Group to provide
respectively		transportation by land and
		railway or other intermodal
		transportation services before
		the cargo reaches the departure
		port for transportation by the
		ro-ro ships or after the cargo
		leaves destination port. Also,
		the Group can provide other
		logistics services such as
		warehouse management,
		station management and
		logistics technology support to
		Minsheng Industrial and its
		associates. In addition, the
		Group is trying to secure more
		strategic resources such as the
		ro-ro ship dedicated ports and
		warehouses to increase our
		business share and improve
		negotiation position. The
		Group believes that the annual
		cap set for the year ending 31
		December 2023 provides the
		Group with more room to
		explore business with
		Minsheng Industrial and help
		maximize the overall revenue
		of the Group.

4. Logistics services provided by Nanjing CMSC to Baogang Zhushang and its associates

Generally, the pricing of the logistics services to be provided by Nanjing CMSC is market driven. The pricing of the services provided under the agreement shall be determined in accordance with, to the extent if the Group has a choice, the principles and order of this section:

(1) Bidding Price: the price will be arrived at by bidding process in principle. The bidding price shall be a price conducted after a bidding procedure according to the PRC Bidding Law. Nanjing CMSC has established Bidding Quotation Process and Bidding Quote Management Procedures. Briefly, Nanjing CMSC's enterprise technical department will draw up the technical and operation plans whereas the marketing and customer service department will provide business plan and the two departments will collaborate in preparing the bidding document in accordance with the specific requirements of its customers. Bidding representative of Nanjing CMSC will deliver the bidding offer and follow up on the bidding process. Nanjing CMSC will set up a working group to assist the bidding representative in the response to the bidding before the bidding representative will finally be informed of the bidding results.

Pricing Policy

- (2) Internal Compared Price: in determining the quote to be offered by Nanjing CMSC in internal compared pricing method, whenever practical and appropriate, Nanjing CMSC will comprehensively consider the feasibility of the project, and its knowledge on at least two competing third parties to ascertain whether and at what price Nanjing CMSC should participate in the project.
- (3) Cost-plus Price: to be determined with reference to a reasonable cost plus a reasonable profit margin. Nanjing CMSC will consider the labor cost, equipment operation cost, material inputs and etc. to comprehensively measure the cost. The profit margin for each project varies depending on the different technical requirements, staffing, resources commitment and location.

If Nanjing CMSC does not have a choice in the pricing policy, Nanjing CMSC will endeavor to determine the price(s) based on cost-plus basis to ensure that it can achieve a reasonable profit in participating in the project(s).

	Historical figures	Historical caps (for 2020-2022)	Proposed Cap for 2023	Basis of determination of the Proposed Cap for 2023
Proposed cap and basis	For the two years ended 31 December 2021 and eight months ended 31 August 2022, RMB4,475,000, RMB4,131,000 and RMB2,760,000 respectively	For the three years ended 31 December 2022, RMB7,000,000 and RMB7,000,000 respectively	For the year ending 31 December 2023, RMB7,000,000	Baogang Zhushang produces steels for automobile parts and components, processing of steels and other metallic materials. Baogang Zhushang has been in business contacts with Nanjing CMSC for years and has established long-term business relationship. Nanjing CMSC has been providing steel transportation services for Baogang Zhushang for a considerable period of time. Nanjing CMSC wishes to maintain that business relationship as it brings a steady stream of income. According to the proposed annual cap for the year ended 31 December 2021 and the transaction amount for the year ended 31 December 2021, the proposed annual cap for the year ended 31 December 2022 is quite proper for the transaction amount for eight months ended 31 August 2022, which shows such transaction is stable during these two years. The Group is of view that Baogang Zhushang represents a stable business source and on a mutual commercial basis, continuing to provide steel transportation service for Baogang Zhushang would help maximize the revenue of the Group. The Company is of the view that Nanjing CMSC should continue to provide logistics services for Baogang Zhushang and the annual cap for the year ending 31 December 2023 is fair and reasonable.

5. Reasons for and Benefits of the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023

The Group has been in cooperation with each of China Changan, APLL, Minsheng Industrial and their respective associates, and Nanjing CMSC have been in cooperation with Baogang Zhushang and its associates for many years. The Group has established mutually trusted long-term business relationships with each of China Changan, APLL and Minsheng Industrial and their respective associates over the years and the Group wishes to maintain such relationships to ensure the stability of our business operation. Therefore, the Directors believe that it is in the interests of the Company and its Shareholders as a whole to continue business transactions with each of China Changan, APLL, Minsheng Industrial

and their respective associates and the transactions between Nanjing CMSC and Baogang Zhushang and its associates.

With respect to the security and cleaning services and property leasing services provided by China Changan and its associates to the Group

Changan Property, an associate of China Changan, is a first-class property management company in the country and a member of the China Property Management Institute and has extensive property management experience. The Group considers that procurement of security and cleaning services from China Changan and its associates, mainly from Changan Property, can provide assurance to the Group that it would be provided with comprehensive, standard and high-level security and cleaning services, thereby ensuring the smooth running of the daily operation of the business projects of the Group. As such, the Directors are of the view that it is in the interest of the Company and its Shareholders as a whole for the Group to continue to purchase security and cleaning services from China Changan and its associates.

China Changan and its associates have long been providing property leasing services for the Group and is rather familiar with the Group's requirement on the leased properties and will continue to respond quickly and in cost-efficient manner to any new requirement that the Group may have. Most warehouses and stations available from China Changan and its associates are geographically convenient for the Group to store car raw materials and finished vehicles. In addition, entering into property leasing transactions with China Changan would provide the Group with stability and substantially reduce the risks of possible shortage of suitable warehouses and stations and the wild fluctuation in rentals arising from the generally expected appreciation in the value of properties. Besides, the Group maintains the flexibility in leasing properties such as warehouses and stations from other independent parties. Therefore, the Directors are of the view that the Group should continue the property leasing transactions with China Changan and its associates as it is in the interest of the Company and its Shareholders as a whole.

With respect to the logistics services provided by the Group to APLL and its associates

As a seasoned international logistics service provider with advanced logistics technology, APLL has strengthened its footprint overseas with extensive branches reaching mainland China, America and India. APLL and its associates have been providing supply chain management services for IT companies in the China's mainland. The Group has strong logistics capacity in Mainland China and is also looking to explore overseas business to achieve further development. APLL is the substantial shareholder of the Company and is open to cooperation with the Group. Cooperation with APLL will not only help the Group to obtain various outsourced logistics business from APLL to generate revenue but also will help the Group keep abreast of the cutting-edge international logistics technology, leading operation schema and time-tested management method to optimize the business operation of the Group. The Directors is of the view that the continuing connected transactions exempt from Shareholder's approval with APLL and its associates are beneficial for the Group's development and is in the interests of the Company and its Shareholders as a whole.

With respect to the logistics services purchased by the Group from APLL and its associates

The Group's customers, Changan Ford and Changan Automobile have business in overseas countries such as America, Mexico, Vietnam and Philippines. The Group needs to purchase international logistics

services from qualified international logistics service providers with sufficient capacity and well-established logistics network. APLL offers a comprehensive suite of services extending from international freight forwarding to both origin and destination services, including freight consolidation, warehousing and distribution management and operates in several international trade lines. The Company is of the view that APLL and its associates are competent to provide comprehensive international logistics services for the Group and will help to ensure the Group's service quality. In addition, having APLL and its associates to provide logistics services for the Group will give the Group with more choice in the selection of international logistics service providers. Therefore, the Directors is of the view that it is in the interests of the Company and its Shareholders as a whole.

With respect to the logistics services provided by the Group to Minsheng Industrial and its associates

Specialized in waterway transportation, especially finished vehicle transportation by ro-ro ships along the Yangtze River, Minsheng Industrial has affluent resources, exhaustive experience and well-established waterway transportation network. However, in order to provide comprehensive logistics solution to its customer, like combined transportation by waterway plus road, occasionally, Minsheng Industrial and its associates find themselves in need of logistics services from the Group such as station management support and road transportation support. Minsheng Industrial is a loyal and reliable supplier of the Group and has been at the Group's service for years. The Directors are of the view that the Group should continue to do business with Minsheng Industrial and its associates in the hope that by combining the resources and strength from both parties, Minsheng Industrial and the Group will find common ground to cooperate to our mutual benefit.

With respect to the logistics services provided by Nanjing CMSC to Baogang Zhushang

Baogang Zhushang needs to purchase steel transportation services, etc. Nanjing CMSC has been providing steel transportation services for Baogang Zhushang for a considerable period of time and is recognized by Baogang Zhushang for its service quality. In addition, as the business with Baogang Zhushang is rather stable, the Directors are of the view that Nanjing CMSC should continue to provide logistics services to Baogang Zhushang to ensure a stable revenue source to maximize the revenue of the Group and is in the interests of the Company and its Shareholders as a whole.

In arriving at the above proposed caps for each of the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023, the Directors have considered, in addition to specific factors mentioned above, the market condition of logistics industry as well as the current and projected level of the relevant transactions.

The Board (including the independent non-executive Directors) are of the view that (1) the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023 and the relevant annual caps for 2023 contemplated under the Framework Agreements for the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements were entered into in the ordinary course of business of the Group and are on normal commercial terms; (2) the terms of the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023 (including the annual cap for each of the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for the year ended 31 December 2023) were fair and reasonable and (3) the entering into of the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023 is in the interests of the Company and the Shareholders as a whole.

6. Board of Directors' View

The Board has resolved to approve the proposal of Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023 regarding the security and cleaning services, and property leasing services with China Changan and its associates. Except for Mr. Xie Shikang and Mr. Xia Lijun, being the related Directors, who are deemed to be interested in the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023 with China Changan and its associates, none of the other Directors has abstained from voting on the relevant resolution approving the proposed caps of the Continuing Connected Transaction Exempt from Independent Shareholders' Approval Requirements for 2023 with China Changan and its associates and the transactions thereby contemplated.

The Board has resolved to approve the proposal of Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023 regarding the provision of logistics services by APLL and its associates to the Group and the provision of logistics services to APLL and its associates by the Group. Except for Mr. Man Hin Wai Paul, being the related Directors, who are deemed to be interested in the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023 with APLL and its associates, none of the other Directors has abstained from voting on the resolution approving the proposed caps of Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023 with APLL and its associates and the transactions thereby contemplated.

The Board has resolved to approve the proposal of Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023 with Minsheng Industrial and its associates. Except for Mr. Chen Wenbo and Mr. Che Dexi, being the related Directors, who are deemed to be interested in the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023 with Minsheng Industrial and its associates, none of the other Directors has abstained from voting on the resolution approving the proposed caps of Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023 with Minsheng Industrial and its associates and the transactions thereby contemplated.

The Board has resolved to approve the proposal of Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023 between Nanjing CMSC and Baogang Zhushang. No Directors is required to abstain from voting at the relevant resolution.

7. Implication under the Listing Rules

With respect to the provision of the security and cleaning services provided by China Changan and its associates to the Group, the provision of the logistics services provided by the Group to APLL and its associates, the logistics services purchased by the Group from APLL and its associates, and the provision of the logistics services provided by the Group to Minsheng Industrial and its associates

Since the applicable percentage ratios in respect of each of the provision of the security and cleaning services provided by China Changan and its associates to the Group under the relevant framework agreement with China Changan, the provision of the logistics services by the Group to APLL and its associates and the provision of logistics services by APLL and its associates to the Group under the relevant framework agreement with APLL and the provision of the logistics services provided by the Group to Minsheng Industrial and its associates under the relevant framework agreement with Minsheng Industriaes calculated under Rule 14.07 of the Listing Rules are all less than 5%, the above transactions are subject to reporting, annual review and announcement requirements, but exempt from Independent Shareholders' approval requirements.

With respect to the purchase of property leasing services from China Changan and its associates by the Group

As the relevant percentage ratio in respect of the right-of-use assets with respect to property leasing services from China Changan and its associates by the Group is less than 5%, the transactions contemplated under the framework agreement with China Changan in relation to the purchase of property leasing services from China Changan and its associates by the Group is subject to reporting, annual review and announcement requirements, but exempt from Independent Shareholders' approval requirements.

With respect to the logistics services provided by Nanjing CMSC to Baogang Zhushang

Baogang Zhushang is a connected person of the Company at the subsidiary level. Since the applicable percentage ratios of the transaction on the provision of logistic services by Nanjing CMSC to Baogang Zhushang and its associates under the relevant framework agreement between Nanjing CMSC and Baogang Zhushang as calculated under Rule 14.07 of the Listing Rules are less than 5%, the above transactions are subject to reporting, annual review and announcement requirements, but exempt from Independent Shareholders' approval requirements.

IV. THE EGM

The Company proposes to convene the EGM to seek approval from Independent Shareholders on (among others) Non-Exempt Continuing Connected Transactions and Major Transaction, (including the respective annual caps for each of Non-Exempt Continuing Connected Transactions and Major Transaction) for 2023.

The Independent Board Committee comprising of all the independent non-executive Directors will be formed to advise the Independent Shareholders in connection with the Non-Exempt Continuing Connected Transactions and Major Transaction (including the respective annual caps for each of the Non-Exempt Continuing Connected Transactions and Major Transaction) for 2023, and the Company will appoint an Independent Financial Adviser to advise the Independent Board Committee and the Independent Shareholders on the fairness and reasonableness of the Non-Exempt Continuing Connected Transactions and Major Transaction (including the respective annual caps for each of the Non-Exempt Continuing Connected Transactions and Major Transaction) for 2023, and whether such transactions are in the interests of the Company and its Shareholders as a whole.

A circular regarding further particulars of the Non-Exempt Continuing Connected Transactions and Major Transaction (including the respective annual caps for each of the Non-Exempt Continuing Connected Transactions and Major Transaction) for 2023, each with the letter from each of the Independent Board Committee and from an Independent Financial Adviser to Shareholders, is expected to be despatched to Shareholders on or before 7 December 2022.

V. GENERAL INFORMATION

The Company is a foreign-invested limited liability company incorporated in the PRC and provides a variety of logistics services mainly for car manufacturers and car component and parts suppliers in China.

APLL engages in supply chain management services.

Baogang Zhushang engages in the processing of semi-finished automobile parts; laser welding, processing and production; the processing of steel and other metallic materials and related supporting services, etc.

Changan Automobile produces and sells automobiles and is the major customer of the Group.

China Changan is a joint stock limited liability company incorporated in the PRC on 26 December 2005. It is one of the substantial shareholders of the Company. China Changan is primarily engaged in automobile and motorcycle production; automobile and motorcycle engines production; the design, development, production and sale of automobile and motorcycle components and parts; sale of optical devices, electronic optoelectronic devices, night vision devices information and communication devices; and the relevant technical development, technical transfer, technical consultation, technical services and import and export business and consultation on assets merger and asset restructuring.

Minsheng Industrial engages in transportation via rivers and by sea.

Zhuangbei Finance is a company incorporated in the PRC on 21 October 2005. The principal businesses of Zhuangbei Finance are to accept enterprises deposit, process financial activities such as enterprise loan and fund raising as approved by CBIRC. Zhuangbei Finance is a non-bank financial institution regulated by CBIRC.

VI. DEFINITIONS

"EGM"	the extraordinary general meeting of the Company to be convened in December 2022 for purposes of considering and approving, among others, Non-Exempt Continuing Connected Transactions and Major Transaction (including the respective annual caps for each of Non-Exempt Continuing Connected Transactions and Major Transaction) for 2023
"Announcement"	the announcement published by the Company on 4 November 2020 regarding, among others, the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements contemplated under the Framework Agreement(s) for the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements and the Non-Exempt Continuing Connected Transactions contemplated under the Framework Agreement(s) for the Non-Exempt Continuing Connected Transactions
"APLL"	APL Logistics Ltd.
"associate(s)"	has the meaning ascribed to it under the Listing Rules
"Baogang Zhushang"	Nanjing Baosteel Summit Metal Products Co., Ltd. (南京寶鋼住商金屬製品有限公司)
"Board"	the board of directors of the Company

"CBIRC"	China Banking and Insurance Regulatory Commission
"Changan Automobile"	Chongqing Changan Automobile Co., Ltd. (重慶長安汽車股份有限公司), a joint stock company established in China on 31 October 1996, the shares of which are listed on the A and B share markets of the Shenzhen Stock Exchange
"Changan Ford"	Changan Ford Automobile Co., Ltd.
"Changan Property"	Chongqing Changan Property Management Co., Ltd. (重慶市長安物業管理有限公司)
"China Changan"	China Changan Automobile Group Co., Ltd. (中國長安汽車集團股份有限公司), a joint stock limited company established in the PRC on 26 December 2005, former name was China South Industries Automobile Corporation (中國南方工業汽車股份有限公司)
"China" or "PRC"	the People's Republic of China which, for the purpose of this announcement, excludes Hong Kong, Macau and Taiwan
"Circular"	the circular published by the Company on 14 December 2020 regarding, among others, the Non-Exempt Continuing Connected Transactions contemplated under the Framework Agreement(s) for the Non-Exempt Continuing Connected Transactions
"Company"	Changan Minsheng APLL Logistics Co., Ltd. (重慶長安民生物流股份有限公司)
"Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements"	the continuing connected transactions contemplated under each of the Framework Agreements for the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements
"Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements for 2023"	the continuing connected transactions to be conducted in 2023, as set out under the paragraph headed "Continuing Connected Transactions Exempt from Independent Shareholders' Approval for 2023" in this announcement
"CSGC"	China South Industries Group Corporation (中國南方工業集團公司), renamed to China South Industries Group Corporation Co., Ltd. (中國兵器裝備集團有限公司), a company established in the PRC on 1 July 1999 with limited liability
"CFCA"	China Financial Certification Authority (中國金融認證中心)
"Deposit"	the deposit from time to time placed or to be placed by the Group with Zhuangbei Finance pursuant to the framework agreement entered into between the Company and Zhuangbei Finance on 4 November 2020
"Directors"	directors of the Company

"Existing Framework Agreement with Changan Automobile"

the framework agreement entered into between the Company and Changan Automobile on 4 November 2020, pursuant to which the Group shall provide logistics services (including but not limited to the following logistics services: finished vehicle transportation, tire assembly, and supply chain management for car raw materials, components and parts) to Changan Automobile and its associates for a term of three years from 1 January 2021 to 31 December 2023

"Framework Agreement(s) for the Continuing Connected Transactions Exempt from Independent Shareholders' Approval Requirements" the framework agreement entered into by the Company with each of China Changan, APLL and Minsheng Industrial on 4 November 2020, all of such agreements shall be for a term of three years from 1 January 2021 to 31 December 2023, individually or collectively (as the case may be)

"Framework Agreement(s) for the Non-Exempt Continuing Connected Transactions" the framework agreement entered into between the Company with each of Changan Automobile, China Changan, Minsheng Industrial and Zhuangbei Finance on 4 November 2020, all of such agreements shall be for a term of three years from 1 January 2021 to 31 December 2023, individually or collectively (as the case may be)

"Independent Financial Adviser"

the independent financial adviser to advise the Independent Board Committee and the Independent Shareholders in relation to the Non-Exempt Continuing Connected Transactions and Major Transaction (including the respective annual caps for each of the Non-Exempt Continuing Connected Transactions and Major Transaction) for 2023

"GB1589"

the national policy (as amended from time to time) stipulating, among others, the limits of dimensions, axle load and mass for motor vehicles, trailers and combined vehicles for the purpose of regulating oversized and overloading vehicles promulgated by the Ministry of Transport of the PRC

"Group"

the Company and its subsidiaries from time to time

"Hong Kong"

the Hong Kong Special Administrative Region of the PRC

"Independent Board Committee"

a committee comprised of Mr. Chong Teck Sin, Mr. Poon Chiu Kwok, Mr. Jie Jing and Ms. Zhang Yun, all of whom are independent non-executive directors of the Company, to be formed to advise the Independent Shareholders in connection with the Non-Exempt Continuing Connected Transactions and Major Transaction (including the respective annual caps for each of the Non-Exempt Continuing Connected Transactions and Major Transaction) for 2023

"Independent Shareholders"

shareholders of the Company that, in relation to the resolutions approving each of Non-Exempt Continuing Connected Transactions and Major Transaction for 2023 contemplated under each of the framework agreements with China Changan, Changan Automobile, Zhuangbei Finance, exclude China Changan and its associates; in

	agreement with Minsheng Industrial, exclude Minsheng Industrial, Ming Sung (HK) and their respective associates
"Listing Rules"	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited
"Minsheng Industrial"	Minsheng Industrial (Group) Co., Ltd.(民生實業 (集團) 有限公司), a limited liability company established in China on 10 October 1996
"Ming Sung (HK)"	Ming Sung Industrial Co., (HK) Limited, a company established in Hong Kong with limited liability on 31 May 1949
"Nanjing CMSC"	Nanjing CMSC Logistics Co., Ltd. (南京長安民生住久物流有限公司), a foreign invested joint venture company established in 2007
"Non-Exempt Continuing Connected Transactions"	the non-exempt continuing connected transactions contemplated under each of framework agreement as set out in the paragraph headed "Non-Exempt Continuing Connected Transactions" in this announcement
"Non-Exempt Continuing Connected Transactions for 2023"	the continuing connected transactions to be conducted in 2023, as set out under the paragraph headed "Non-Exempt Continuing Connected Transactions for 2023 and Major Transaction" in this announcement, individually or collectively (as the case may be)
"PBOC"	The People's Bank of China
"percentage ratio(s)"	has the same meaning ascribed thereto under the Listing Rules
"RMB"	Renminbi, the lawful currency of the PRC
"SIAMC"	China South Industries Assets Management Co., Ltd, a limited liability company established in China
"Shareholders"	shareholders of the Company

relation to the resolution approving the Non-exempt Continuing Connected Transactions for 2023 contemplated under the framework

ordinary shares of the Company, with a par value of RMB1.00 each

The Stock Exchange of Hong Kong Limited

"Shares"

"Stock Exchange"

"Sumitomo" Sumitomo Corporation, a limited company established in Japan on

24 December 1919

"Supervisory Committee" the supervisory committee of the Company

"Zhuangbei Finance" China South Industries Group Finance Co., Ltd. (兵器裝備集團財

務有限責任公司)

"%" per cent

By Order of the Board
Changan Minsheng APLL Logistics Co., Ltd.
Xie Shikang
Chairman

Chongqing, the PRC 21 October 2022

As at the date of this announcement, the board of directors of the Company comprises: (1) Mr. Xie Shikang, Mr. Chen Wenbo and Mr. Wan Nianyong as the executive directors; (2) Mr. Che Dexi, Mr. Man Hin Wai Paul (also known as Paul Man) and Mr. Xia Lijun as the non-executive directors; (3) Mr. Chong Teck Sin, Mr. Poon Chiu Kwok, Mr. Jie Jing and Ms. Zhang Yun as independent non-executive directors.

* For identification purpose only